

# Foxconn Technology Corp.

2025 First Half Investor Conference

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# Agenda

- 1. Current Business & Outlook
- 2. Financial Performance
- 3. ESG Strategy
- 4. Q&A



01.

### CURRENT BUSINESS & OUTLOOK



# Development Strategy

#### 1. Investment in Manufacturing Equipment

- AOI and inspection equipment investment.
- Increasing automation and digitalization investments.

#### 2. Human Capital Optimization

- Technical talents.
- Improving production efficiency.

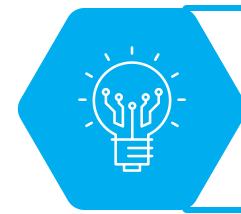
#### 3. Automation and Intelligent Services

- Automated equipment and high-efficiency operations.
- Robotics and intelligent integration solutions.

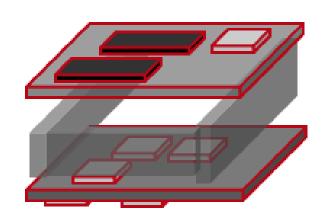
#### 4. Production Manufacturing Planning

- Coordinating with customer industry supply chain movement and manufacturing base deployment.
- Global strategies.

### Development - Gaming Consoles and Peripherals

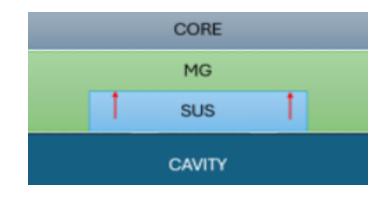


Applying sandwich board technology and metal IM technology to increase component density, helping customers achieve gaming console product thinning goals. For game controllers, adopting integrated forming and 3D magnetic force sensing technology enhances user experience and extends product life. Customers can also develop various new gaming accessories.



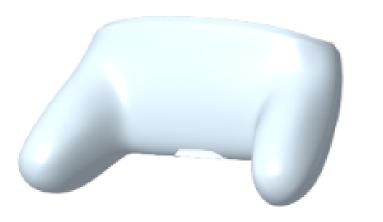
#### Sandwich Board Technology

Technology that embeds three independent PCBs together, increasing component density to achieve product thinning goals.



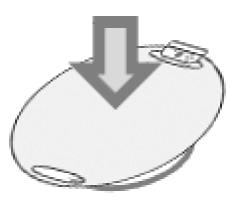
#### Metal IM Technology

Technology that embeds metal parts into molds before performing secondary metal injection, optimizing and providing necessary regional strength, shape freedom while reducing weight.



#### Integrated Forming Technology

Using mold forming technology to make game controller exteriors integrated, exhibiting quality grip feel.

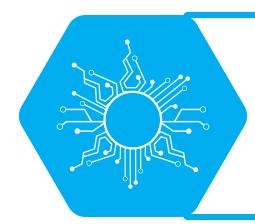


#### Force Sensing Technology

Detecting force under different actions, developing diverse new gaming accessories.



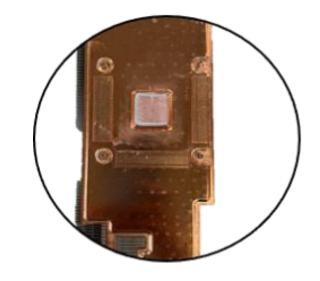
### Development - Cooling Modules



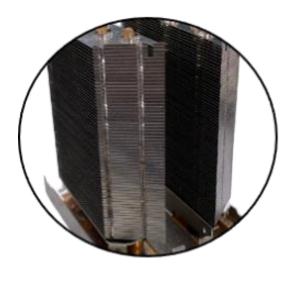
Using high thermal conductivity die-casting materials to optimize material properties, enhancing cooling ability. Simultaneously adopting copper powder metallurgy to expand process application areas. Phase-change key components are also our in-depth target, with expanded application wattage, improved heat exchange efficiency, and promotion of wideranging application scenarios in slim heat pipes and vapor chambers.



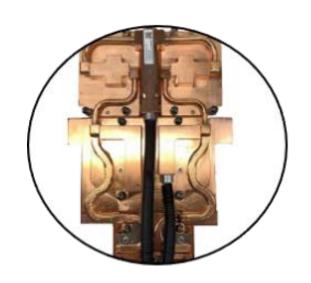
High thermal conductivity die-casting materials



Phase-change materials



**3D Vapor Chamber** 



Coldplate



Manifold



### Development - Light Metal Technology



Using die-casting technology and heat treatment, semi-solid forming technology, hollow structure process, and alloy development with environmentally friendly recyclable aluminum-magnesium alloy materials. We improve material strength, ductility, thermal conductivity, and electrical conductivity. Application areas include Edge AI chassis cooling, robot structural parts, energy storage system components, and automotive components.



**Edge AI chassis** 



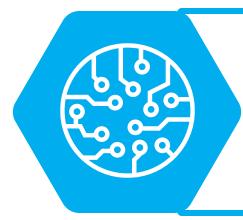
Energy storage system components



**Automotive components** 



### Development - Sintering Technology



Sintering material technology mainly includes titanium alloy, tungsten alloy, and tungsten-copper, featuring high specific strength, excellent corrosion resistance, low thermal expansion coefficient, and high thermal conductivity, which can be adjusted according to customer requirements. Different materials can be combined using special processes, enhancing functionality and application flexibility. Products mainly target sports and automotive industries as cooperation partners.

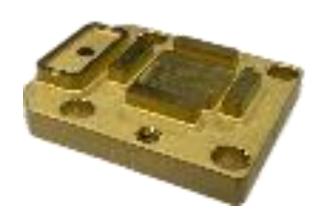


Titanium alloy



Tungsten alloy

**For Sports** 



Tungstencopper

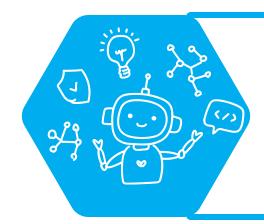


Heterogeneous material combination

For automotives



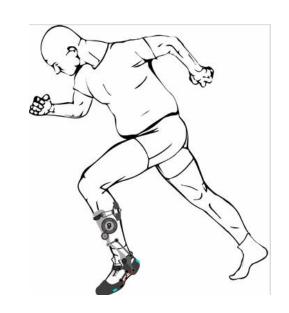
#### Development - Robotics and Intelligent Products



FTC focuses on service robots and humanoid robots manufacturing, assembly, and key component development and supply. Intelligent products also expand to various field intelligent integration services, such as smart buildings, telemedicine, and educational applications. Meanwhile, actively developing US, European, Japanese, and Asia-Pacific markets with global partners.



Robot scomponents



Joint modules and components



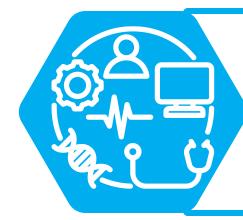
Service robots



Field intelligent integration services



#### Development - Medical Products and Smart Care



Focusing patient-centered smart pharmacies and smart care, basing on smart wards, smart pharmacies, and smart care as three major products, providing professional solutions with self-developed research, manufacturing, agency, cross-industry integration, and after-sales maintenance capabilities. And working with manufacturers and medical institutions to create a platform connecting Taiwan and international smart healthcare.



Smart and automated pharmacy



Smart Patient Room



Smart care and management



System integration and field applications



## Development Plan

- FTC focusing on the company's "Thin, Light, Cool, Strong" core technologies to expand new businesses, continuously advancing technology and increasing production efficiency to improve overall revenue and profitability.
- The company actively expands cooling and light metal product-related application areas, and has established specific development strategic objectives in robotics, intelligent products, and medical and smart care fields. To achieve these objectives, talent, technology, manufacturing, and automation equipment are the focus areas of Foxconn Technology's development and investment.
- Foxconn Technology also builds a global production manufacturing and supply chain system
  according to customer needs and group resources, strengthening product competitiveness. It will
  also comprehensively deploy Edge AI, high-performance computing, robotics, medical, electric
  vehicles, and energy storage products with future and forward-looking technologies and industries,
  fully utilizing the group's vertical integration advantages.



### **Business Strategy**

Facing competition, we notice emerging competitors rising, higher technical thresholds, increasing price competition pressure, and diversified customer demands. For these, we have formulated various response strategies.

- 1. Sales Strategy: Moving toward industry and customer diversification. Expanding profit opportunities while diversifying risk. Transforming from a component manufacturer to become customers' preferred technology solution partner. We respond to customers' sustainable product development needs and position ourselves as solution providers. Actively promoting diversified deployment, optimizing customer structure, and expanding new regional markets and application areas.
- 2. Production Strategy: Integrating global factories, considering industry, product, technology, cost, tax rate, and various production advantages, flexibly planning global capacity allocation, and improving yield through process optimization to provide services and products with economic competitiveness. For the supply chain, driving supplier diversification and key component localization, while adopting digitalized management platforms to improve supply chain transparency and flexibility.
- 3. R&D Strategy: Encouraging the R&D team to exercise creativity and imagination, and jointly developing forward-looking technologies and products with top universities and research institutions. Based on our expertise in precision manufacturing and advanced materials technology, we particularly introduce AI artificial intelligence in production processes. In the future, we will adopt both software and hardware-focused strategies with simultaneous upgrades.
- **4. Financial Strategy:** Strengthening financial and cash flow management, optimizing cost structure, improving operational efficiency to enhance corporate resilience. We have already used automated procedures and software for financial data, business management, budget control, and cost control, and will continue to improve financial strategies.



# Operations, Manufacturing, and Services



02.

### FINANCIAL PERFORMANCE



#### Financial Performance

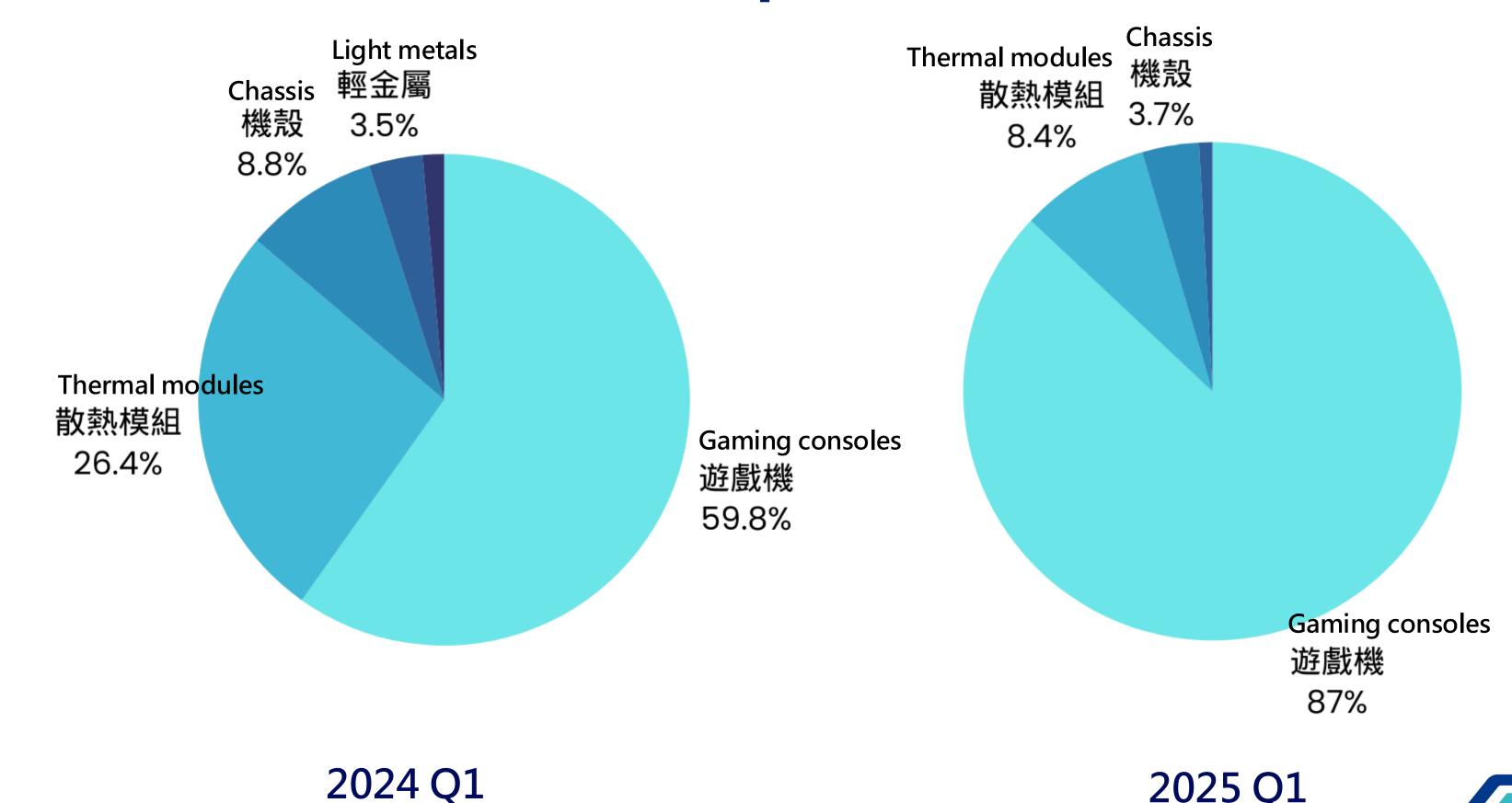
The company's consolidated net profit for Q1 2025 was NT\$953 million, an increase of NT\$104 million compared to Q1 2024, a year-on-year increase of 12.22%. Earnings per share was NT\$0.67.

#### Growth Rate(YoY):

- Revenue growth rate: 238.62%
- Gross profit growth rate: 37.52%
- Operating profit growth rate: 41.35x
- Non-operating income growth rate: -40.98%
- Parent company net profit growth rate: 12.22%

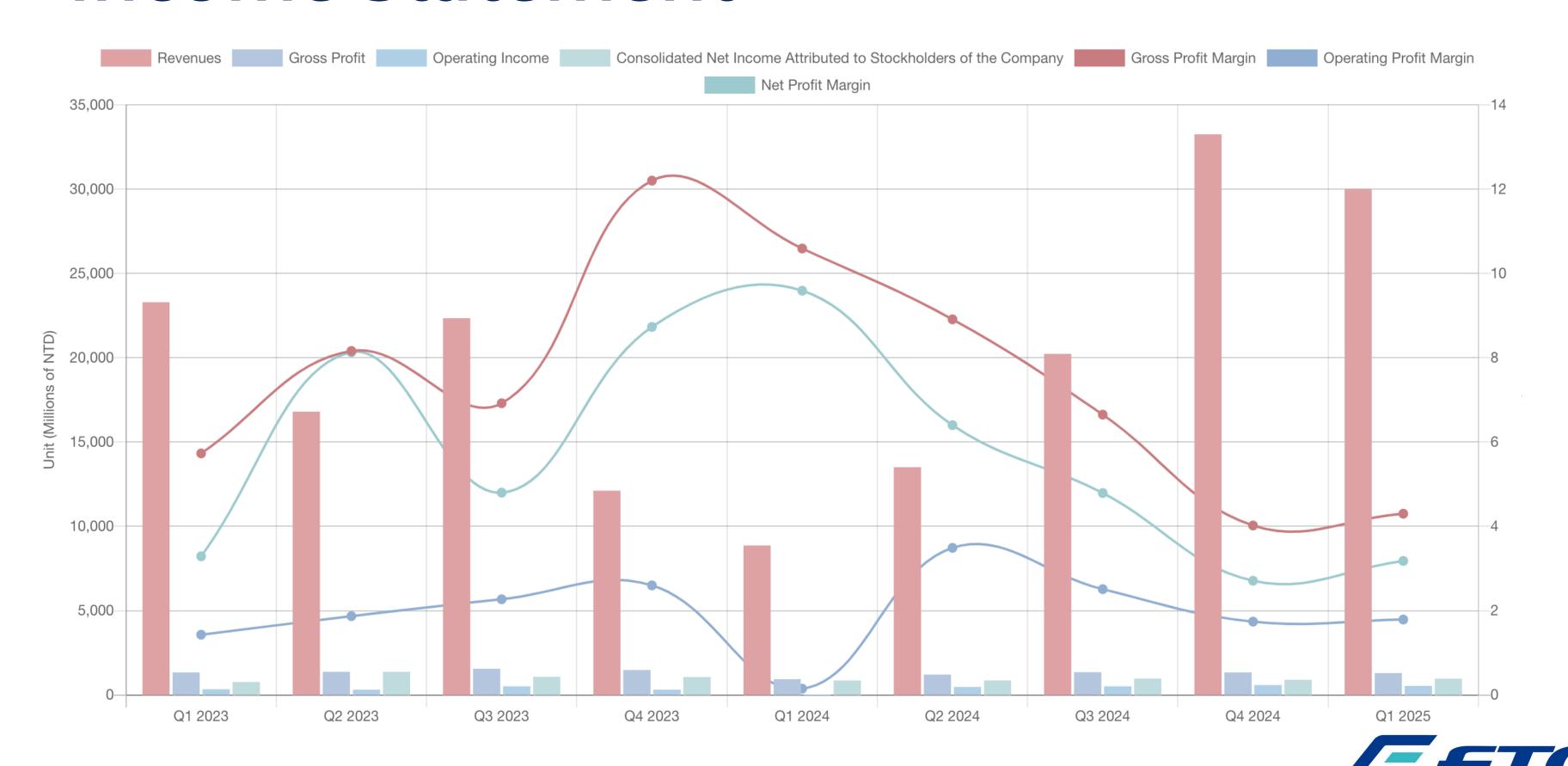


# Revenue from departments

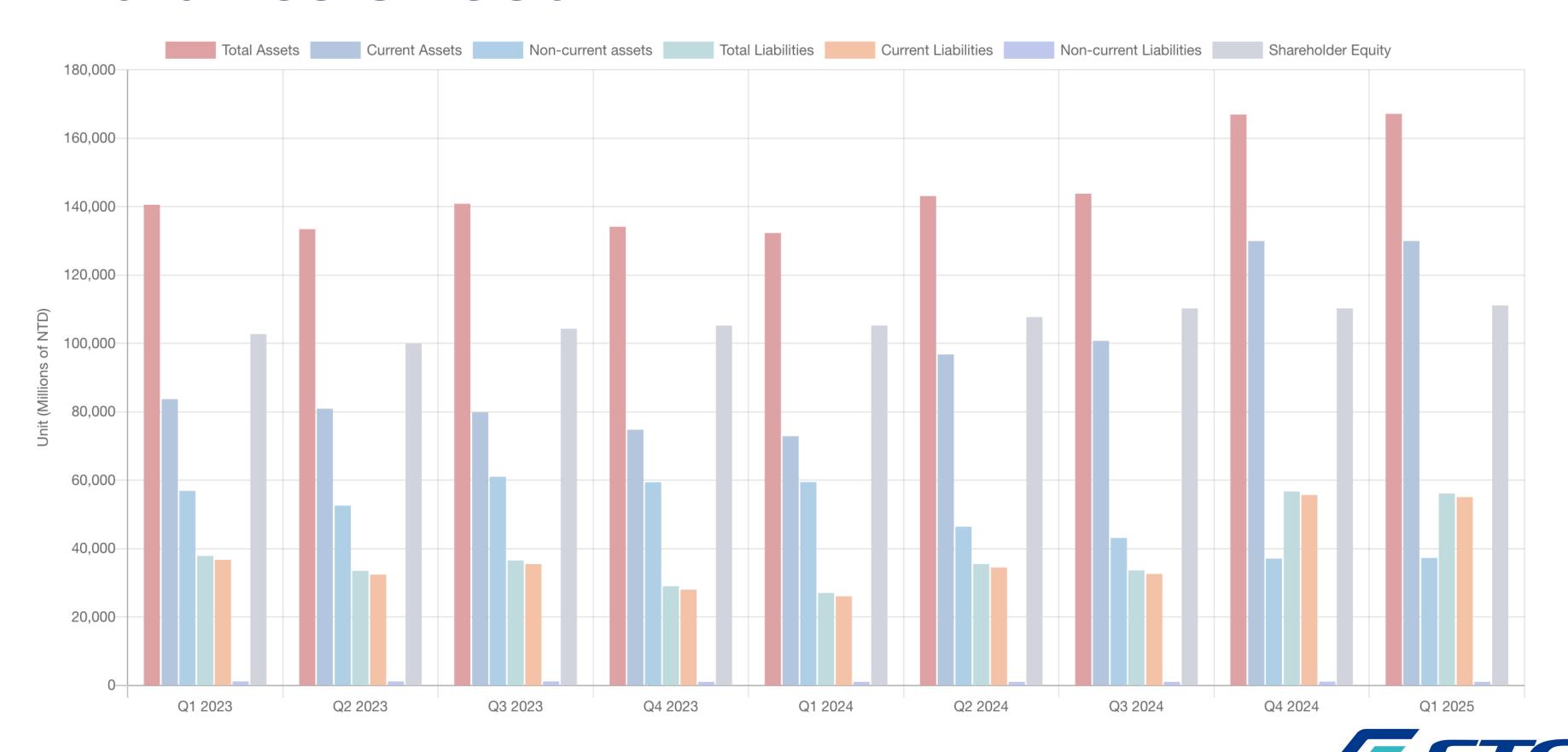


2025 Q1

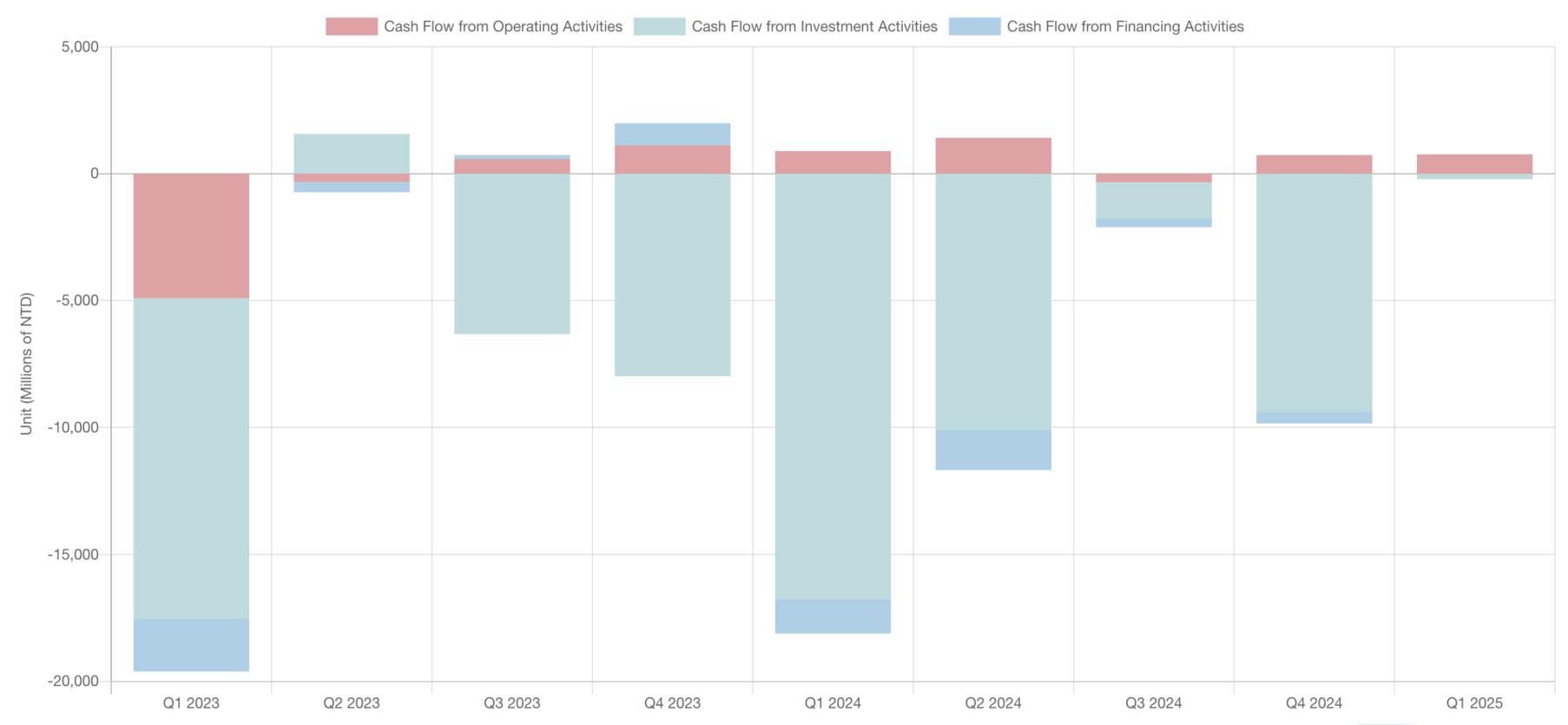
#### Income Statement



### **Balance Sheet**

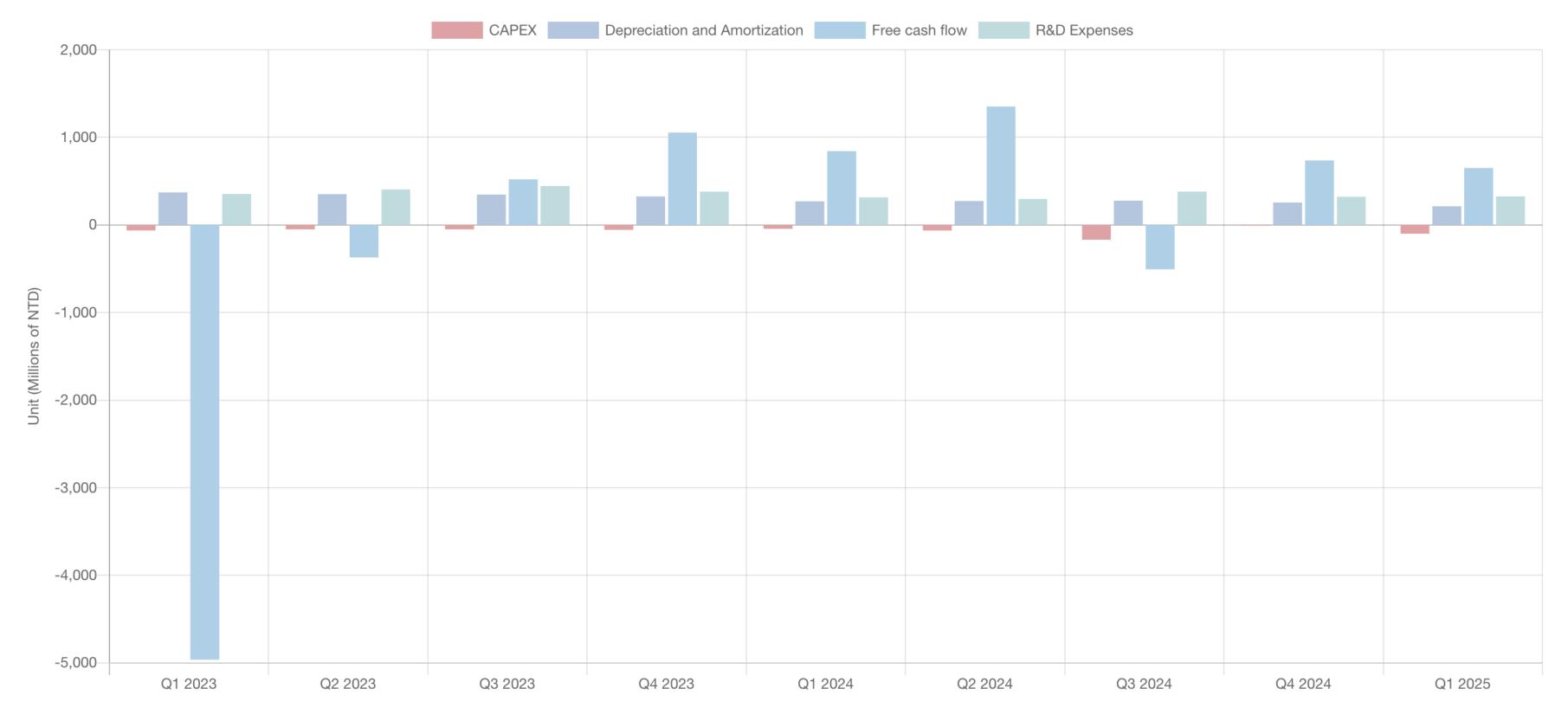


#### Cash Flow Statement



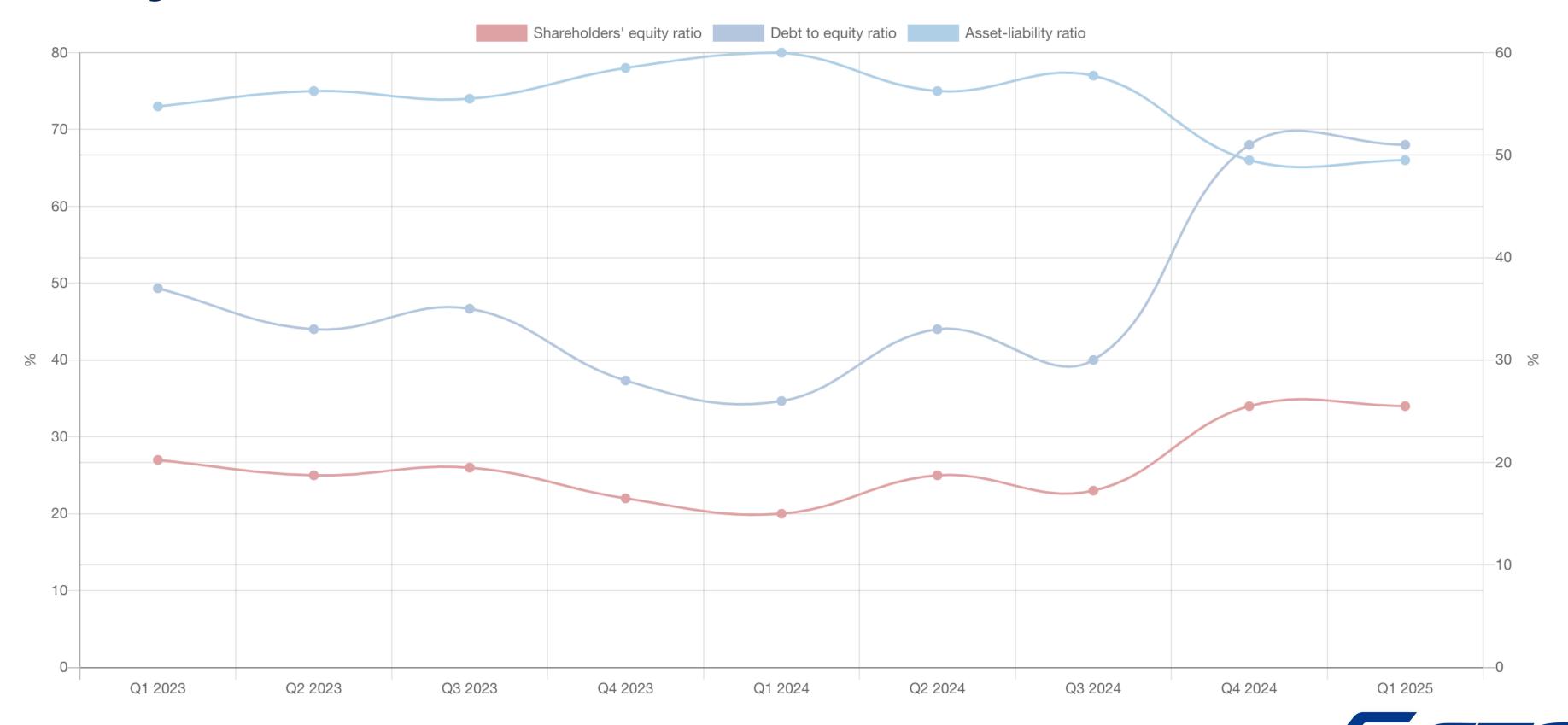


# **Key Indicators**

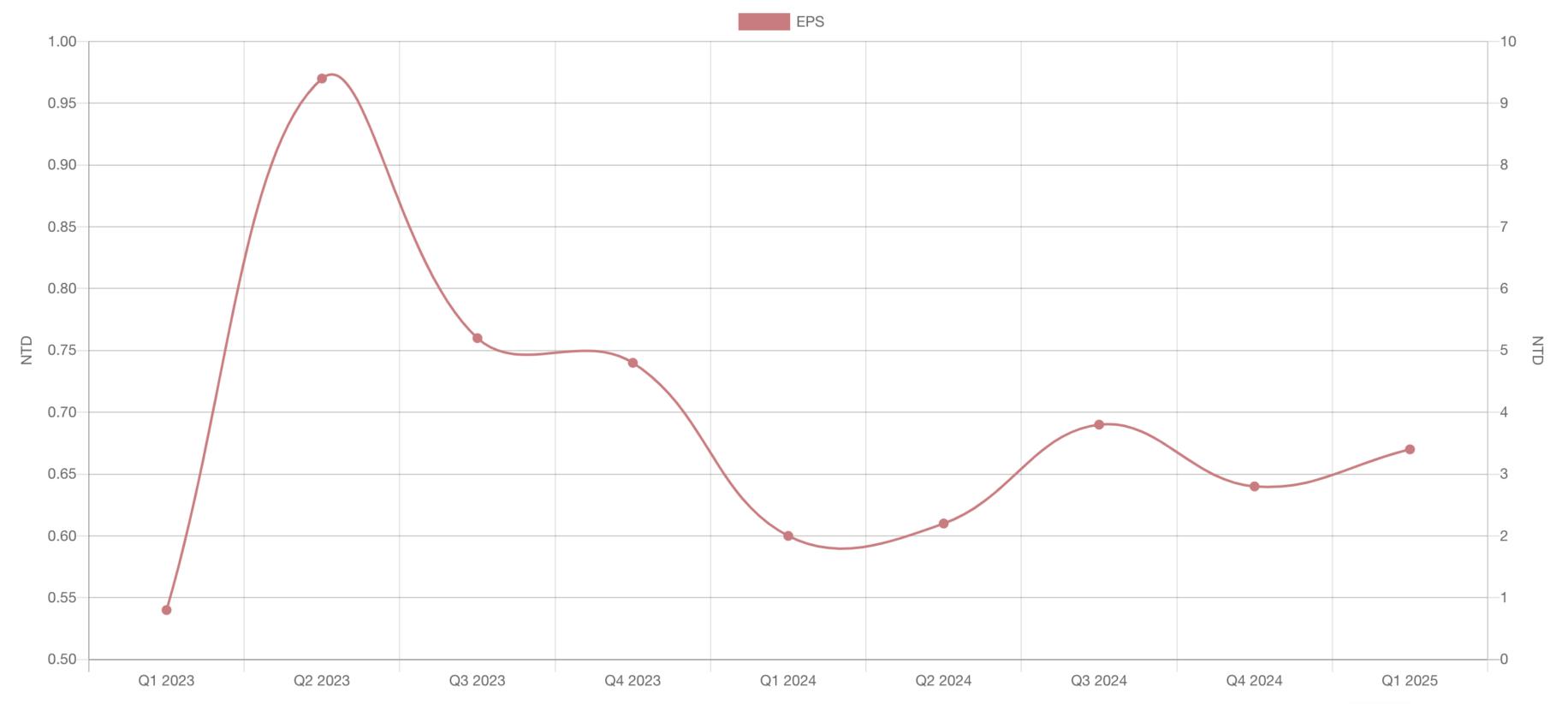




# **Key Ratios**

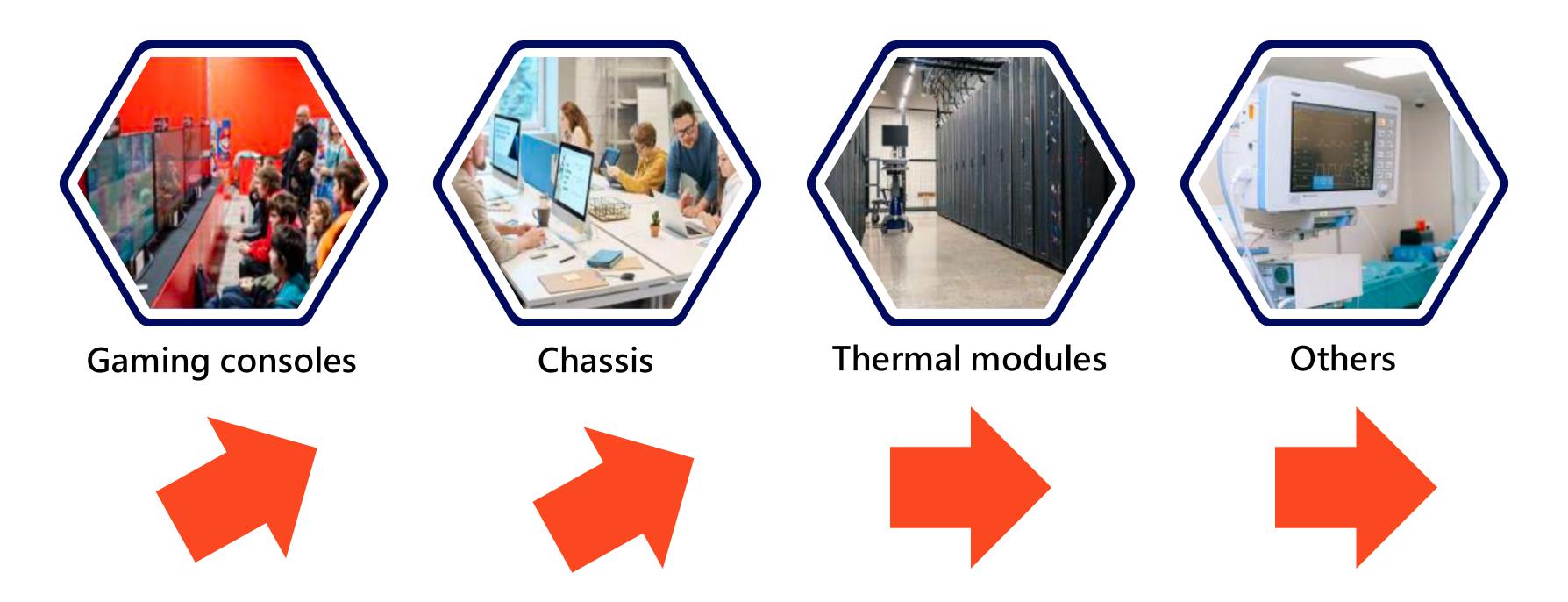


### **EPS**





# 2025 First Half Outlook (YOY)





03.

### ESG STRATEGY



# Sustainable Development and Environmental, Social, and Corporate Governance (ESG)

In 2024, we established a "Sustainability Promotion Office," integrating FTC's human and material resources to demonstrate our commitment to sustainability. FTC will continue with the concept of innovation within stability, expressing our commitment to sustainable operations to all stakeholders. The following are the key items and implementation results for 2024:



#### **Continuing to Improve Corporate Governance**

FTC insists on transparency and stakeholders' rights, and believes that a sound and effective board of directors is the foundation of corporate governance. The company has established "Corporate Governance Practice Principles," actively maintaining stakeholder rights, strengthening board structure and operations, enhancing information transparency, and implementing sustainable development, while helping stakeholders understand corporate governance effectiveness.



#### **Strengthening Information Security**

To pursue corporate sustainable operations and protect customer trust, Foxconn continues to promote company information security policies to maintain information confidentiality, integrity, availability, and compliance, avoiding inappropriate use, leakage, tampering, damage, or loss of assets when human error, deliberate destruction, or natural disasters occur, which could affect company operations or damage company interests.



#### **Increasing Use of Renewable Energy**

As an industry-leading manufacturer, our mission is "energy-saving, low-carbon, green environmental protection for sustainable development," committed to strictly "complying with environment and energy regulations related to our activities, products, and services" and "customer requirements." Important operating locations have all implemented ISO 14001 environmental management system and completed external verification, using the plan-do-check-act (PDCA) model to promote continuous improvement, reducing prevention of major potential environmental impacts.



# Sustainable Development and Environmental, Social, and Corporate Governance (ESG)

<u>Corporate Governance</u>: Board of directors has more than half independent directors (60%) among the 5 members, including 2 female independent directors (40%). FTC has established a "Sustainable Development Committee" chaired by the chairman of the board, with the general manager and senior executives from each factory area serving as committee chairman and vice-chairman, jointly determining the company's sustainable strategy direction and leading related sustainable projects. The "Sustainability Promotion Office" is responsible for implementing the "Sustainable Development Committee's" strategic guidance and advancing sustainable business through three dimensions: environmental promotion, social integration, and corporate governance.

Environmental Protection: FTC continuously builds solar power facilities and purchases green electricity certificates at various factory areas, increasing the proportion of renewable energy use. The proportion of various products using recycled materials continues to increase, and the R&D department actively expands the application of recyclable materials and designs to reduce waste or packaging. Our international customer service facilities in Yantai and Foshan successfully obtained international UL 2799 waste zero landfill platinum and gold certification in 2024.

<u>Social Welfare</u>: FTC provides multiple cooperation programs to support medical institutions, schools, and cultural education businesses over the years. We also take practical actions to care for the disadvantaged, provide social welfare donations, encourage environmental education, and respond to international disaster relief efforts. At the same time, FTC regularly holds blood donation activities, community environmental cleaning, and integration at various factory areas each year, encouraging employees to serve society together.



04.

Q&A



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