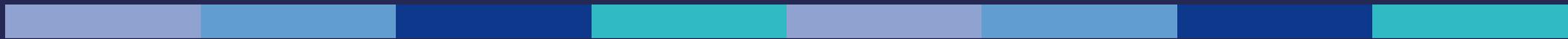


# Foxconn Technology (2354.TW)



June 2024

# Disclosures

2

- This document and relevant information herein may contain internal and external forward-looking information and constitute forward-looking statements.
- Such forward-looking statements are not actual results but only reflects the Company's estimates and expectations and is subject to inherent risks and uncertainties that could cause actual results to differ materially from such statements.
- Financial numbers in this document contains unaudited and unreviewed information. All information is for reference only.
- Any business outlook or forward-looking statement hereof reflects the Company's estimates and expectations as of now and is subject to change after this date. Unless required by applicable law, the Company undertakes no obligation to update any information contained herein.

# Current Business & Outlook

## 公司現況與發展



# Investment Highlights

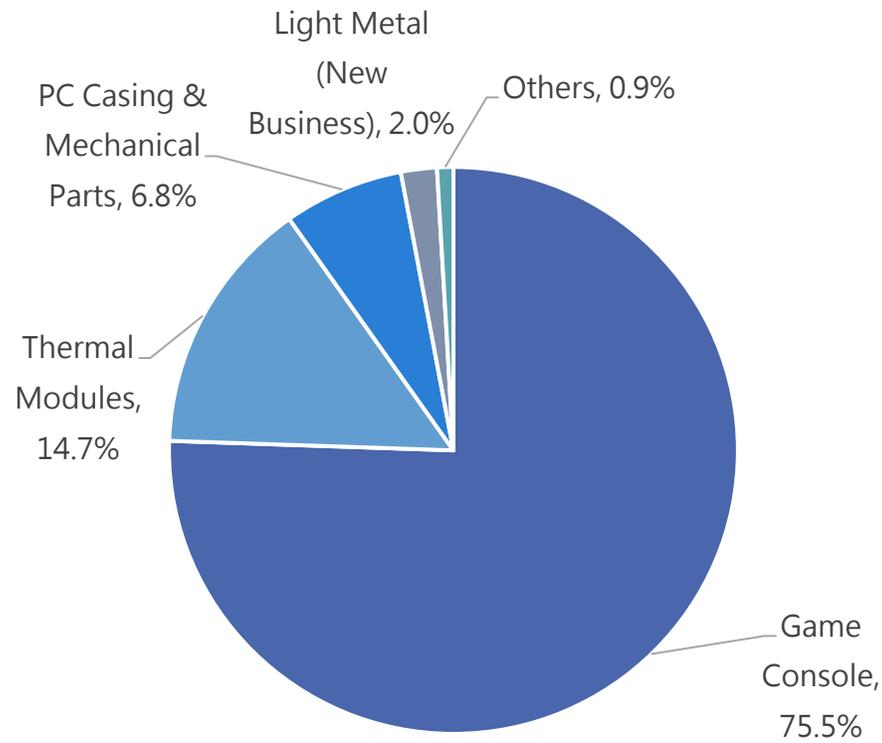
4

1. Expand end-market applications from game consoles, thermal modules and casing, to automotive components, servers and networking, Edge AI, and robotics applications.
2. Focus on light metal and mechanical key component product development. Expand from 3C electronics manufacturing to other AI hardware applications.
3. Continue to develop game console, air-cooled technologies, and casing-related technologies to support existing customers.
4. Adjust medical-related exposure and corporate development investments.
5. Diligently develop green design manufacturing and recycle-able materials, in support of customers and their ESG goals.

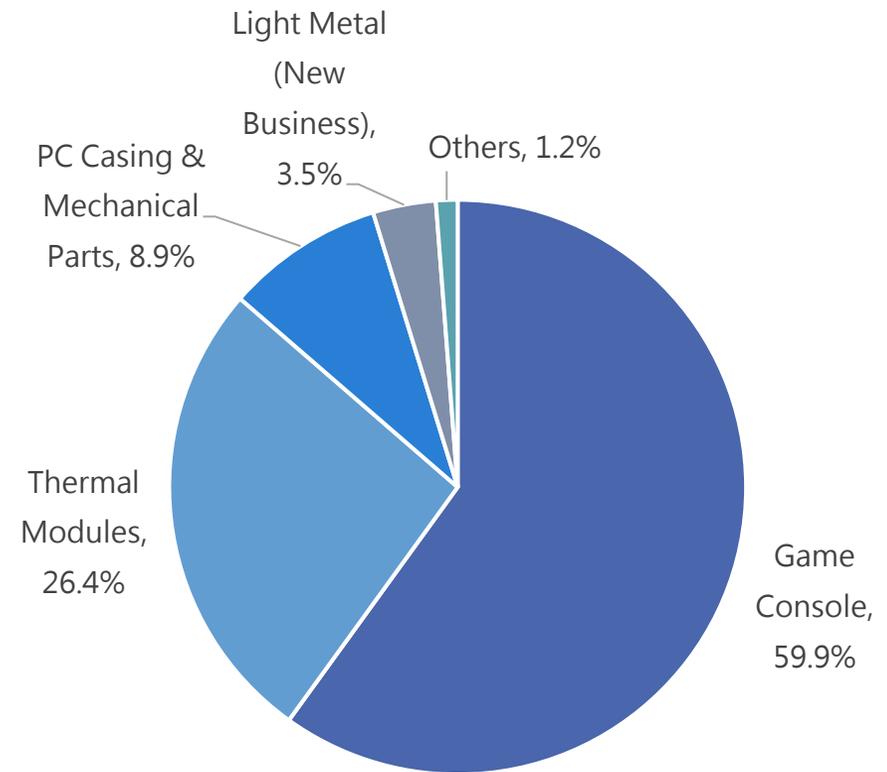
Product mix shifts due to mature products in game console segment.

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FY 2023

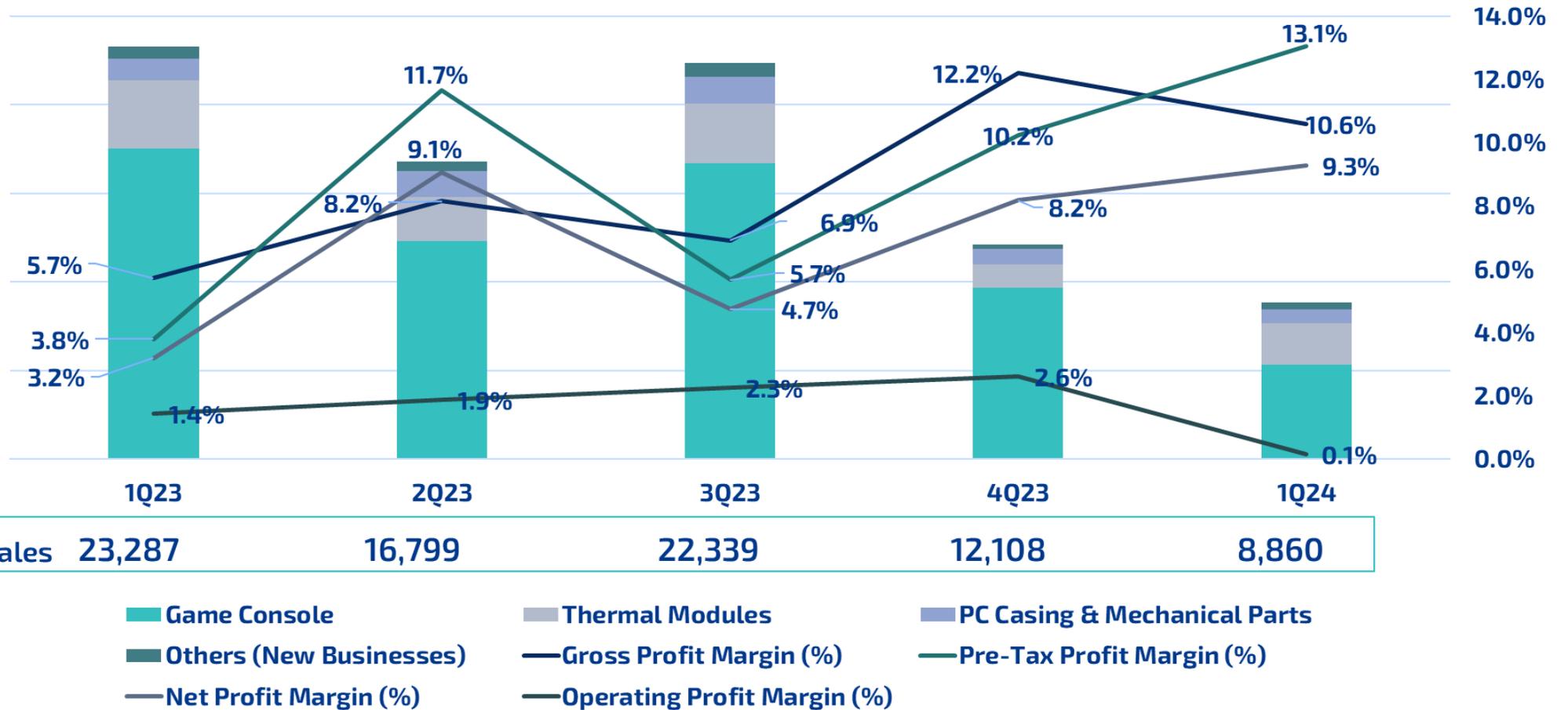


IQ24



# Segment revenues impacted, but maintain pre-tax profitability

6

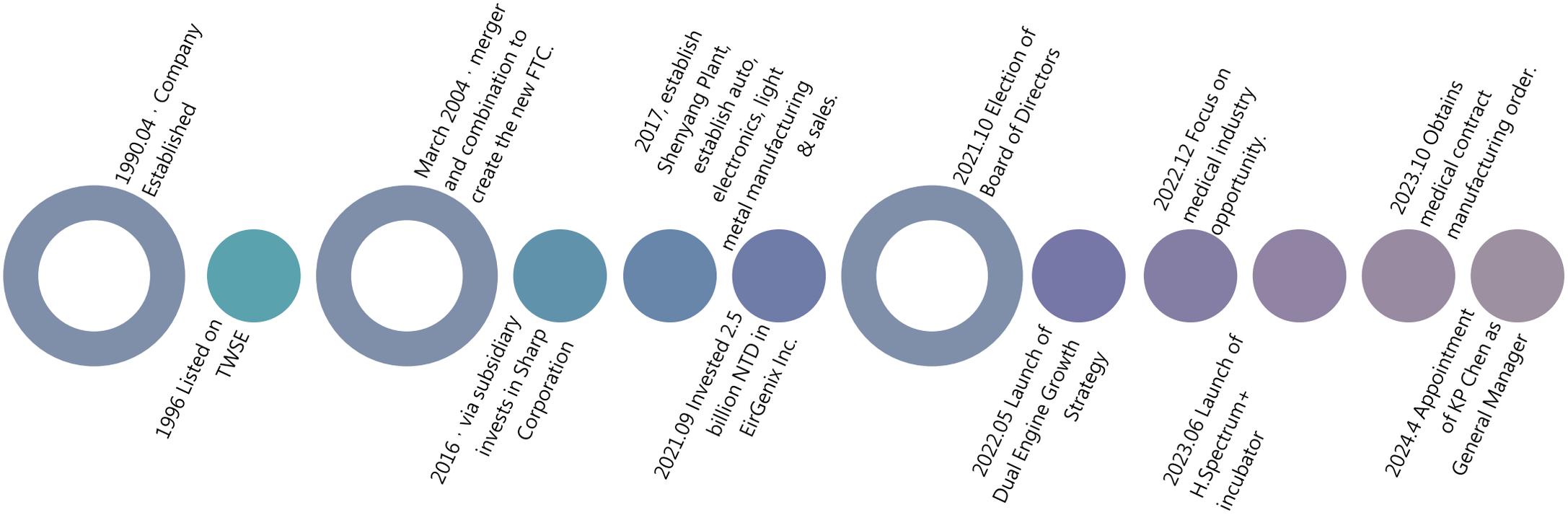


# Strategic Transformation

## 策略轉型



# Milestones



Establishment as a ODM & fast growth phase    Maturation of casing business & diversification    Expansion to medical & new management team    Refocus & Growth

# 多元化到重新調整增長動能

## From diversification to refocused growth

9



Leading Phone Casing  
Original Design Manufacturer



Casing &  
Thermal  
Modules



Lightweight  
motor housing



Medical  
Device  
Contract  
Manufacturing

From 3C electronics ODM services and casing manufacturer, to a light metal advanced material R&D solutions partner.

Opportunities in Edge AI, Energy Storage, and Robotics Solutions.

Develop New Product Introduction (NPI) Capabilities, assist customers in solving electro-mechanical component issues.

# 輕量化金屬材料技術應用

## Light Metal Material Applications



Auto Parts



Server Thermal Solutions & Casing



Casing & Mechanical Parts



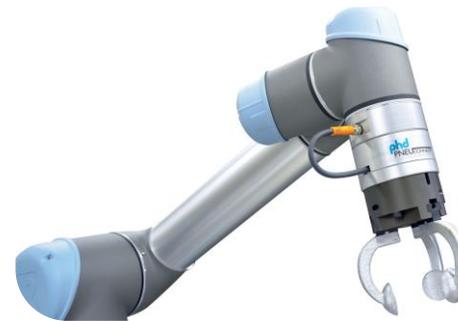
Medical Devices



Battery Housing



Energy Storage Housing Solutions



AI & Robotics Applications



Edge AI Applications

# Strategic Plan

11

- Exposure to medical devices contract manufacturing, to refocus on diverse applications including automotive, lightweight materials and key component development.
- The next phase will focus on advanced materials and mechanical engineering market opportunities for organic growth.
- Refocus on material R&D, integration of light metal and mechanical parts technologies, energy saving and heat dissipation solutions and corporate development resources.
- Strengthen the value creation from materials and weather proofing technologies, use group resources to support global tier 1 clients.
- Focus on execution and R&D solutions, aggressively pursue electric-mechanical integration and technological requirements from the AI revolution.

# Financial Performance

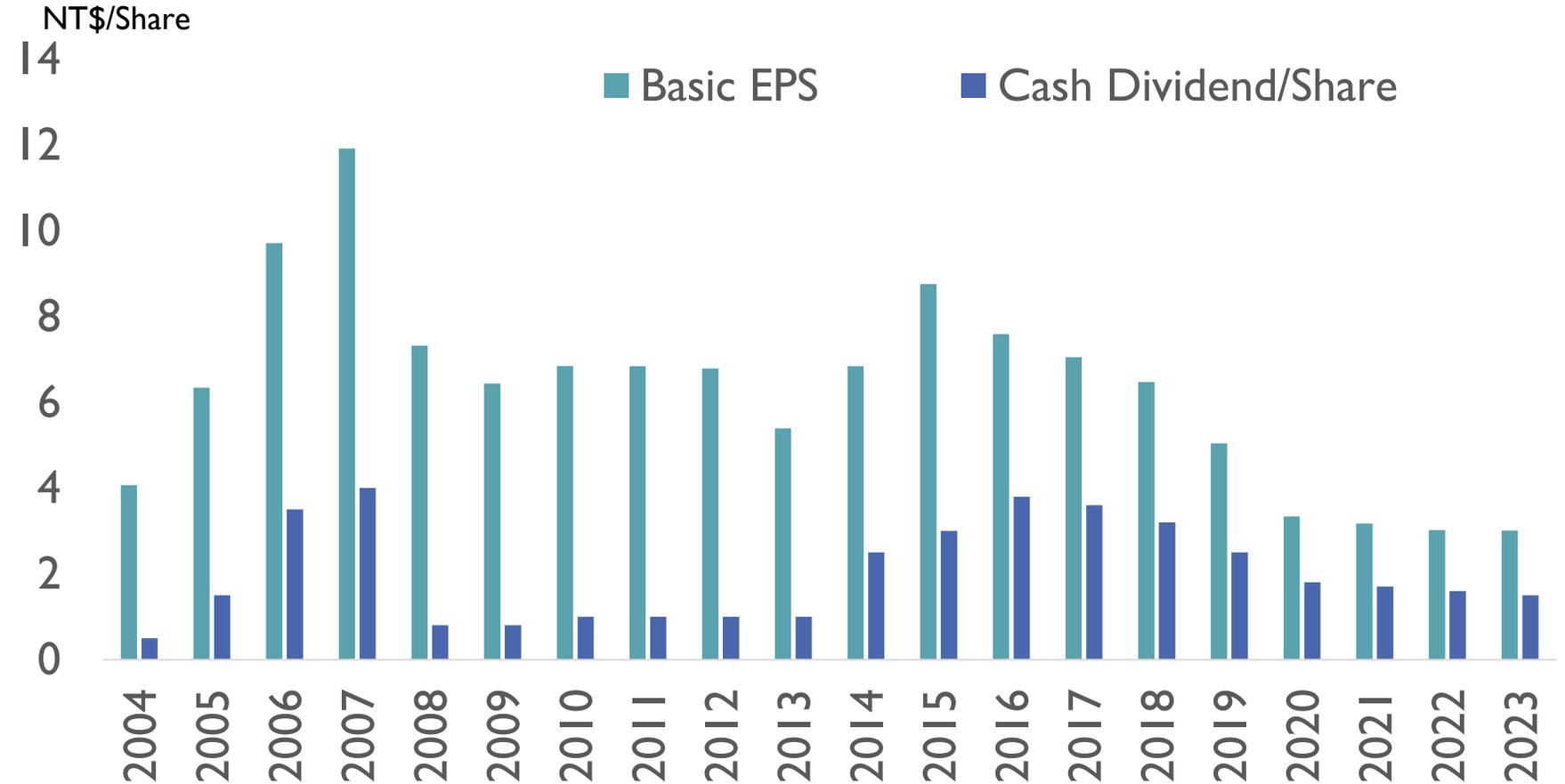
## 財務表現



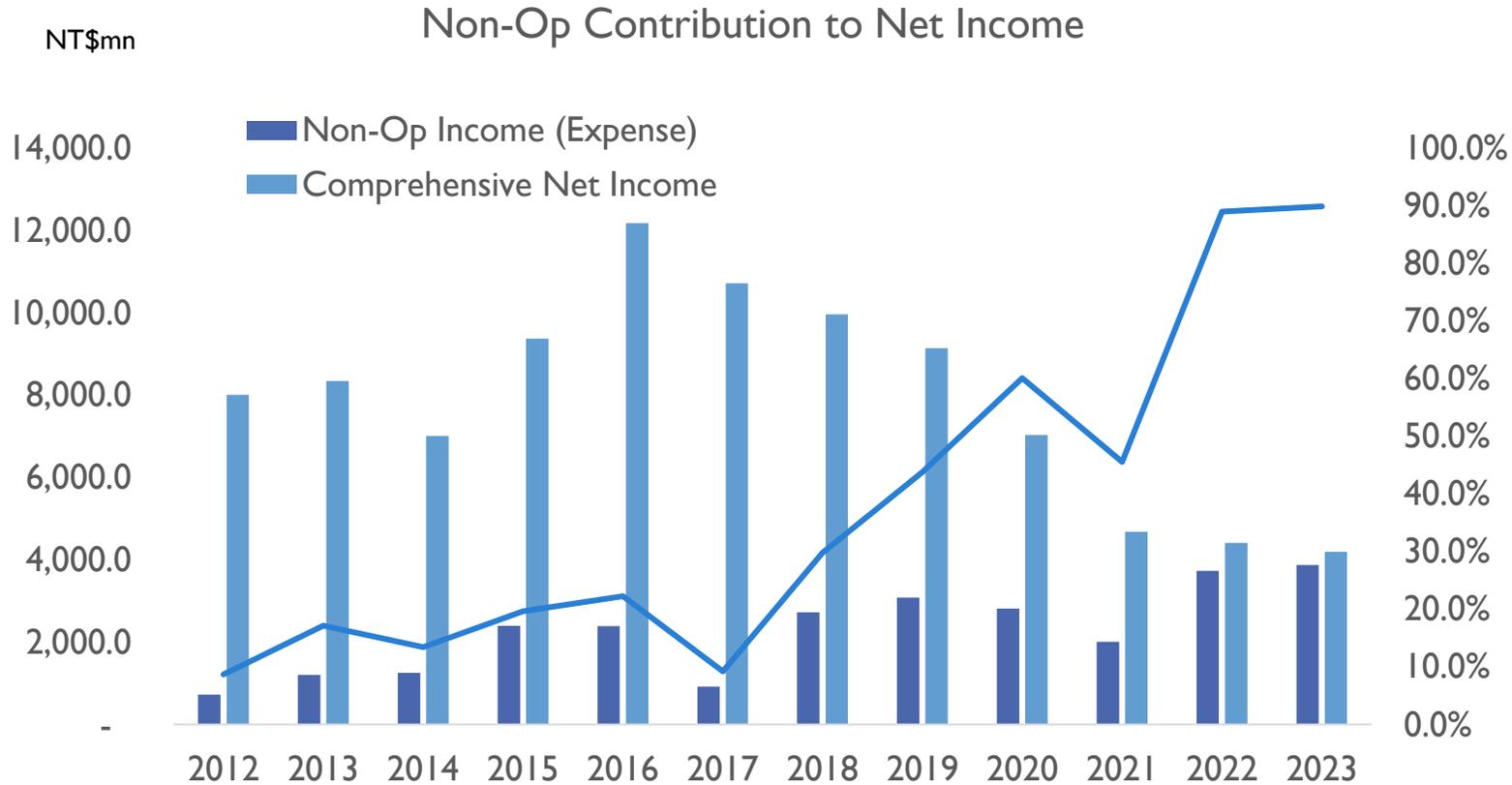
# 20 year history of profits & cash dividends

13

- 20 year history of profits, demonstrates the unique value of business group resource integration, cost controls, and technological developments.
- Dividend payout of 52% in the past 5 years.



# Strategic Transformation supported by non-operating income



- Advanced material development requires less capital resources and more R&D capabilities.
- Capital restructuring from high-capex manufacturing to strategic corporate development and investments.

# Improve Profitability and R&D

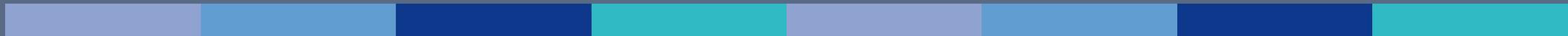
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## Consolidated P&L - QoQ

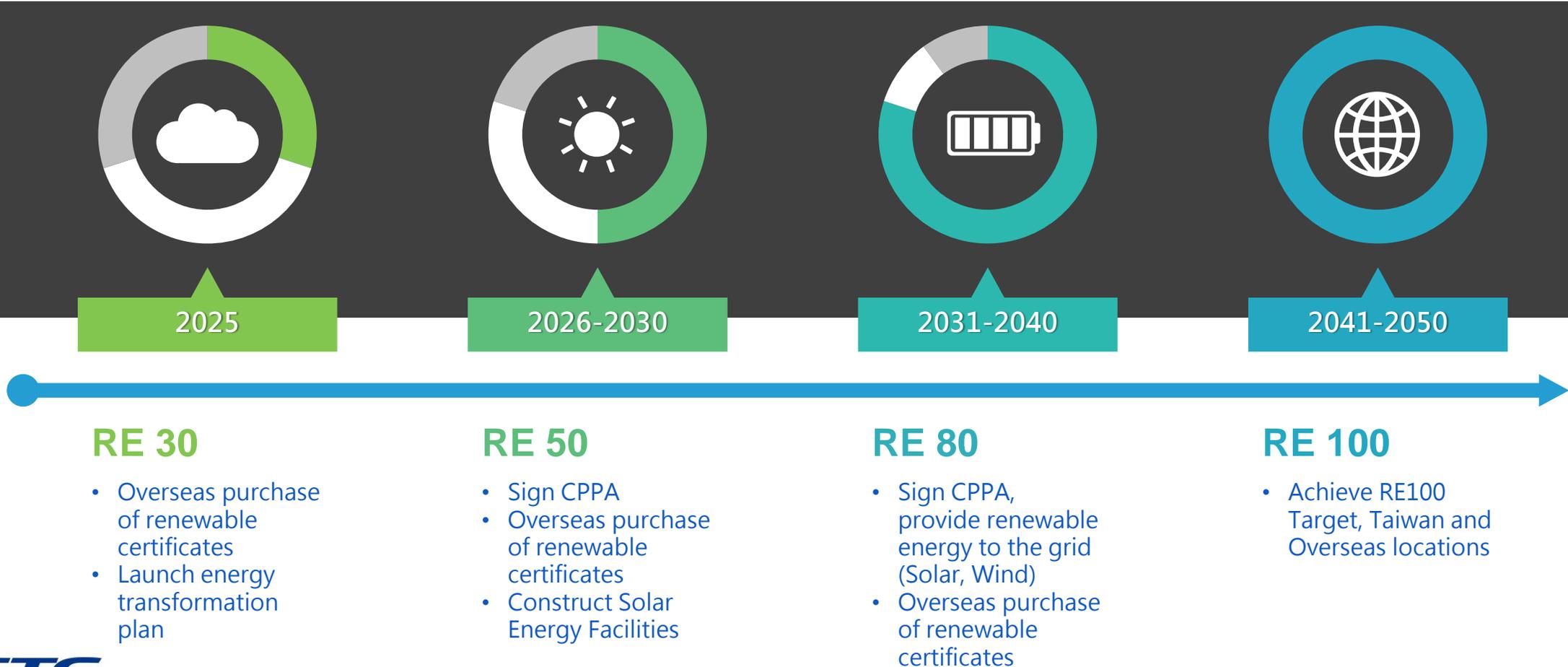
NT\$million, except Per Share Data	1Q24	4Q23	QoQ	1Q23	YoY
<b>Net Sales</b>	8,860	12,108	-27%	23,287	-62%
Cost of Goods Sold	7,922	10,631	-25%	21,954	-64%
<b>Gross Profit</b>	938	1,477	-37%	1,334	-30%
Operating Expenses	925	1,162	-20%	1,001	-8%
<b>Operating Income</b>	13	315	-96%	332	-96%
Net-operating Income, net	1,144	926	24%	552	107%
<b>Pre-tax Income</b>	1,156	1,241	-7%	884	31%
Taxes	333	250	33%	142	135%
<b>Net Income</b>	<b>824</b>	<b>991</b>	<b>-17%</b>	<b>742</b>	<b>11%</b>
Other Comprehensive Income	1,318	(76)	-1832%	1,044	26%
Comprehensive Income	2,141	915	134%	1,786	20%
<b>Basic EPS (NT\$)</b>	0.60	0.75	-20%	0.54	11%
<b>R&amp;D Expenses</b>	314	378	-17%	352	-11%
<b>R&amp;D as a % of Sales</b>	3.54%	3.12%		1.51%	

- Game consoles suffered parts shortages in 2022, resulting in delayed shipments to 4Q22 and 1Q23, resulting in above average Net Sales in 1Q23, and lower R&D expenses as a % of sales.

# ESG Strategy



# Pathway to RE100



# FTC Community Outreach

18

## Donated to the Chi Po Lin Foundation

Filmed Beyond Beauty: Taiwan from Above 3

Coming Soon in 2024

### 員工活動- 參與「看見台灣10周年攝影巡迴展」

**齊柏林基金會「看見台灣10周年攝影巡迴展」**  
鴻準專場限定導覽 活動介紹

2013年齊柏林導演執導的紀錄片《看見台灣》，讓我們看見台灣的美麗與哀愁，喚起了環境永續的重要性。10年後，鴻準亦貢獻一己之力支持正在拍攝的「看見台灣III」，延續齊導對於土地及環境關懷的精神。同時與齊柏林基金會合作，透過基金會「看見台灣10週年攝影巡迴展」的專場導覽，以影像的力量，傳遞關懷土地、永續環境的真諦，邀請同仁一起投入友善環境的行動。

- ✓ 活動時間：2023/9/10 (日) 上午10點~12點
- ✓ 活動地點：松山文創園區-1號倉庫 A1 (台北市信義區基隆路133號)
- ✓ 活動行程：
  - 9:30-9:50 倉庫前集合
  - 10:00-11:00 專場導覽
  - 11:00-11:30 影片觀賞

### 2023 Launch Event Photos



出品人  
看見·齊柏林基金會  
Chi Po-lin Foundation

主要贊助

Wistron 緯創人文基金會 | 富邦文教基金會 | 震旦集團 AURORA GROUP

特別贊助

FamilyMart 華聯商店支持

贊助單位

wpg 大聯大控股 WPG Holdings | 中台資源科技股份有限公司 CHUNG TAI RESOURCE TECHNOLOGY CORP. | ZEISS Seeing beyond | DELTA 台達 台達電子文教基金會

TECO 東元電機 | 信義房屋 | Sabrina 莎其娜 | FOXCONN 鴻準精密工業股份有限公司

(依序重排序)

空中攝影 齊柏林 | 版權所有 © 台灣阿布電影公司

## FTC x Chi Po-lin Foundation Partnership

Continue to make an impact in 2024

# SUSTAINALYTICS ESG Rating

## Foxconn Technology Co., Ltd.

Technology Hardware Taiwan TAI:2354

CORE FRAMEWORK

### ESG Risk Rating

ESG Risk Score

**12.7**

Full Update Date Feb 9, 2023

Last Update Nov 1, 2023

**-1.9**

Momentum

ESG Risk Rating

## Low Risk

NEGL

0-10

**LOW**

10-20

MED

20-30

HIGH

30-40

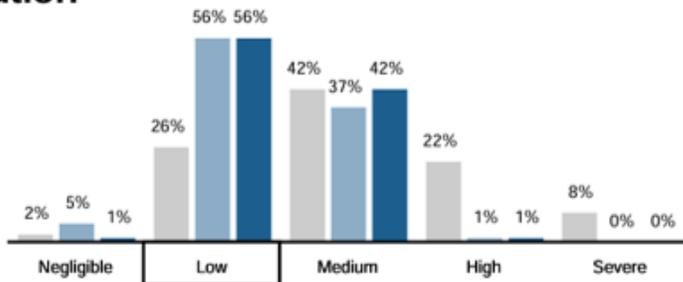
SEVERE

40+

ESG Globes Rating 


### ESG Risk Rating Score Change Log

### ESG Risk Rating Category Distribution



### ESG Risk Rating Ranking

UNIVERSE	RANK	PERCENTILE
	(1 <sup>st</sup> = lowest risk)	(1 <sup>st</sup> = lowest risk)
Global Universe	893/15906	7th
Technology Hardware INDUSTRY	113/653	18th
Technology Hardware SUBINDUSTRY	10/118	9th

Low Company ESG Risk Ratings and scores

# Q&A

## Contact Information:

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FTC 特助 Special Assistant / IR & PR

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